**Appendix One: Tender Scoring Criteria**

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| **Criteria** | **Tier 1 weighting** | **Sub-criteria/question** | **Tier 2 weighting** |
| Financial | 40% | Question 1 – Average Annual Management Fee | 30% |
| Question 2 – Business Plan Deliverability | 10% |
| presQuality | 45% | Question 3a – Active Communities Development | 9% |
| Question 3b – Innovation, Added Value and Investment | 9% |
| Question 3c – Environmental and Energy Management | 9% |
| Question 3d – Maintenance and Equipment | 9% |
| Question 3e – Marketing, Pricing and Activity Programming | 9% |
| Question 3f – Quality Management and Benchmarking | Pass / Fail |
| Question 3g – Participation Targets | Pass / Fail |
| Question 3h – Opening Hours | Pass / Fail  |
| Question 3i – Catering and Secondary Spend | Pass / Fail  |
| Question 3j – IT & Booking systems | Pass / Fail  |
| Question 3k – Customer Service | Pass / Fail  |
| Question 3l - Staffing | Pass / Fail  |
| Question 3m - Cleaning | Pass / Fail  |
| Question 3n – Health and Safety, CCTV and Security | Pass / Fail  |
| Question 3o - Reporting | Pass / Fail  |
| Question 3p – Mobilisation and building handover | Pass / Fail |
| Social value  | 10% | Question 4 – Social Value Commitments | 10% |
| Legal/Contract | 5% | Question 5 – Mark up of Draft Contract | 5% |